



Aruba Live Webcast

March 24, 2020

OUR FOCUS SUPPORTING OUR COMMUNITY

Ensuring we
can support you

How our
customers are
responding

Best practices
for current
challenges

Q&A



ENSURING ARUBA'S BUSINESS CONTINUITY

Aruba has a robust plan in place across all functions, including Research and Development (R&D), Technical Assistance Center (TAC), and supply chain management.

Your Account Team

TAC and R&D

Supply Chain

Expediting Shipments



HELPING ON THE FRONT LINE



STAYING CONNECTED DURING THESE CHALLENGING TIMES



HOW ARUBA CAN HELP SOLUTIONS FOR REMOTE WORK



HOW ARUBA CAN HELP SOLUTIONS FOR REMOTE WORK



ZERO TOUCH SETUP FOR REMOTE NETWORKS



1

Drop Ship

Directly to remote
site or home

No pre-staging
required by IT



2

Activate Device and Securely Connect

Auto discover and
configure devices

Allow corporate and
home profile/SSID



AIRWAVE

OR



CENTRAL

3

Remote Monitoring

Ensure user
experience at scale

Remote
Troubleshooting



ARUBA ASSURANCE SOLUTION FOR CRITICAL APPLICATION PERFORMANCE

User Experience Insight (UXI)



Easy to install and manage
Stay ahead of issues
End-to-end app performance
Vendor neutral

Retail



Point-of-sale applications



Inventory systems

Hospitals



Device applications



Electronic Health Records



STAYING CONNECTED AT HOME

THINGS TO CONSIDER

Do you have sufficient Internet bandwidth to support mission-critical connectivity?

Do you have enough Wi-Fi coverage in the home to support roaming and simultaneous users?

Does your Wi-Fi network support content filtering?

Do you have the ability to prioritize mission-critical applications?



DRINKING MY OWN CHAMPAGNE!

Participant	Device	Location	Remote Address	Version	Health	Issue	Microphone	Speaker	Camera	Data Center
Keerti Melkote	Windows	San Jose (US)	[REDACTED]	4.5.5452.1010			Echo Cancelling Speakerphone (Jabra SPEAK 510 USB)	Echo Cancelling Speakerphone (Jabra SPEAK 510 USB)	Logitech BRIO	SC (Sub)

Audio | Video | Screen Sharing | CPU Usage [Export details to CSV](#)

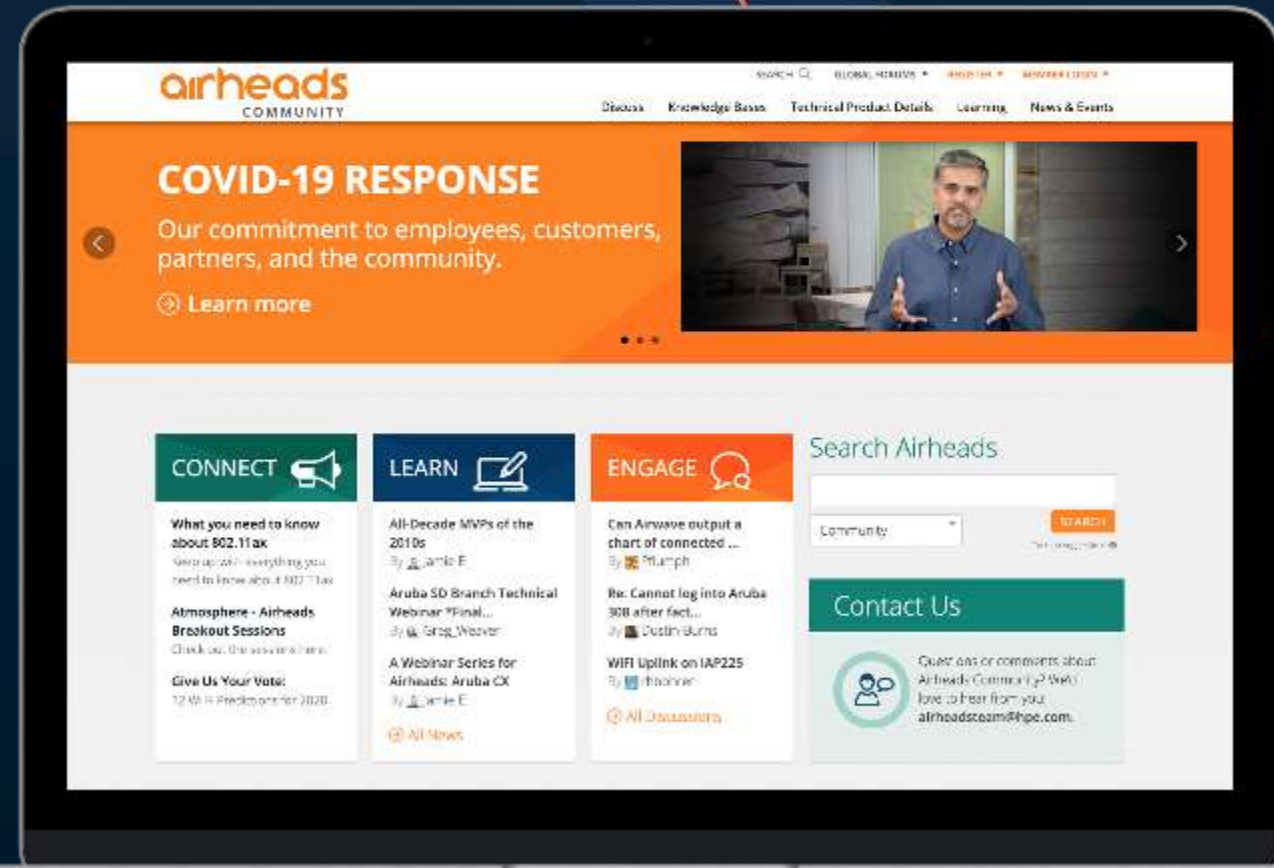
Audio (15:13)	Receiving	Sending
Bitrate	36 kbps	77 kbps
Latency	98 ms	45 ms
Jitter	13 ms	28 ms
Packet Loss-Avg(Max)	1.5%(7.8%)	0.4%(1.7%)



AIRHEADS VOLUNTEER CORPS

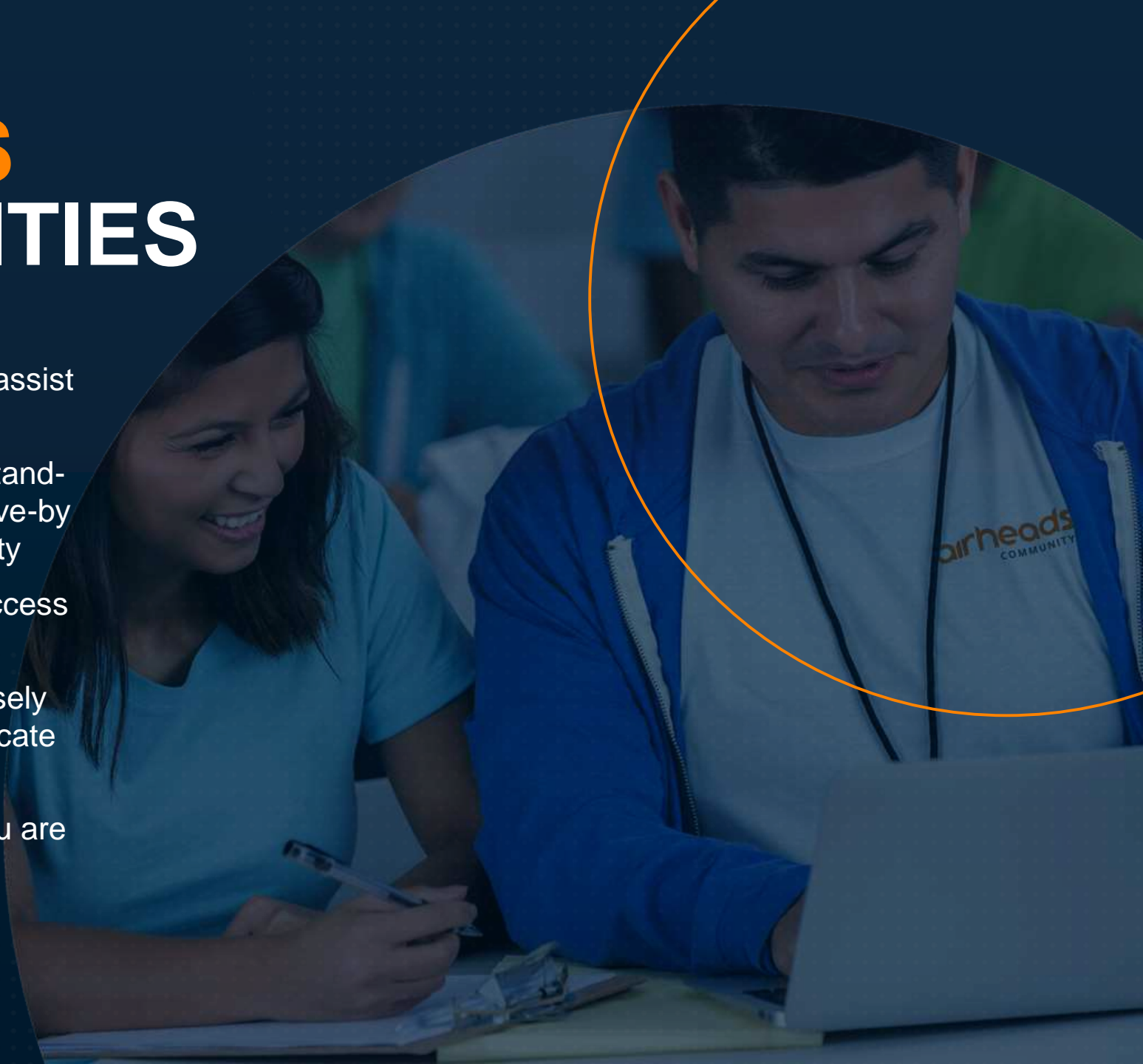
airheads
COMMUNITY

- Aruba is creating a registry of Airheads Network Engineers that are interested in helping in their local communities
- Focus is on providing Engineering support to healthcare and first responders for any network build-out requirements
- Aruba will publicize via its online community to enlist volunteers
- Aruba's account managers will connect those customers in need with local Airheads
- To register willingness to volunteer:
<http://community.arubanetworks.com>



ARUBA CARES POP-UP FACILITIES

- Aruba is donating \$50m in products to assist medical facilities on the front line
- These products will support the rapid stand-up of additional medical facilities for drive-by testing and incremental hospital capacity
- Each kit consists of outdoor wireless access points and switches
- The Aruba account teams will work closely with those organizations in need to allocate the kits correctly
- Please contact your account team if you are a healthcare facility in need



IN THIS DIFFICULT TIME
WE ARE YOUR STRATEGIC PARTNER

LET US KNOW WHAT YOU NEED;
WE WILL MAKE IT WORK FOR YOU



Q&A





**STAY SAFE
STAY CONNECTED**

